

Message Text

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ORIGIN AF-18

INFO OCT-01 ADP-00 PM-07 CIAE-00 INR-10 NSAE-00 RSC-01

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DRAFTED BY DOD/ISA: COL. SKOGERBOE:AG

8/31/73 EXT. 79201

APPROVED BY AF/N: GMLANE

AF/RA: ANAVEZ

AF/N: JVMONTVILLE

PM/MAS: MR. GREY

DSAA: RVIOLETTE/LCAIN

JS/J-5: CAPT. CONNELLY

SAF/USI: MR. ROBINSON

AF/LGFB: MR. DAVIS

----- 115697

R 312056Z AUG 73

FM SECSTATE WASHDC

TO AMEMBASSY RABAT

INFO USCINCEUR VAIHINGEN GERMANY

C O N F I D E N T I A L STATE 174329

E.O. 11652: GDS

TAGS: MASS, MO

SUBJECT: MOROCCO C-130 PROGRAM

REFS: A. MUSLO AMEMB RABAT/AFSEC 121615Z JULY 73; SUBJ
C-130 TECHNICAL ASSISTANCE FIELD TEAM

B. MUSLO AMEMB RABAT/AFSEC 311621Z JULY 73; SUBJ
PROJECT MO 74 I-G, ENGLISH LANGUAGE TRAINING

C. MUSLO AMEMB RABAT/AFSEC 021226Z AUG 73; SUBJ
GOM C-130 SPARES SUPPORT

D. MUSLO AMEMB RABAT/AFSEC 070954Z AUG 73; SUBJ
C-130 TECHNICAL ASSISTANCE FIELD TEAM - MOROCCO
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E. MUSLO AMEMB RABAT/AFSEC 101615Z AUG 73; SUBJ
C-130 SPARES AND SUPPORT - MOROCCO

1. WE CONCERNED THAT FOLLOWING ISSUES INVOLVING C-130

SUPPORT MUST BE RESOLVED SOON IF PROGRAM IS TO PROCEED ON SCHEDULE.

(A) LOCKHEED OFFERED GOM CONTRACT FOR C-130H SPARE PARTS, GROUND SUPPORT EQUIPMENT, AND TECHNICAL SUPPORT. MOROCCAN OFFICIALS REJECTED TOTAL LOCKHEED CONTRACT AND INDICATED DESIRE FOR COMBINATION OF CONTRACTS WITH VENDORS, GOVERNMENT-O-GOVERNMENT, AND LOCKHEED FOR SPARES AND SUPPORT ACCORDING TO REF (E) DATED 10 AUG. INFORMATION HERE, INDICATES THAT ON 10 AUG 73, LOCKHEED AND GOM SIGNED CONTRACT GLX-236 FOR C-130H SPARE PARTS AND GROUND SUPPORT EQUIPMENT (DOLLARS 1,849,129) COVERING ITEMS MANUFACTURED BY LOCKHEED. UNDERSTAND THE ISSUE REMAINING UNRESOLVED, THEREFORE, IS CONTRACT FOR PARTS AND EQUIPMENT NOT MANUFACTURED BY LOCKHEED.

(B) LOCKHEED SUGGESTED SIX PERSONNEL TO PROVIDE TECHNICAL ASSISTANCE FOR C-130S; HOWEVER, MOROCCAN OFFICIALS REQUESTED USAF TECHNICAL ASSISTANCE FIELD TEAM OF SIX SPECIALISTS FOR TWO YEAR PERIOD.

(C) NORMAL PROCEDURE FOR CHECKING OUT FOREIGN AIRCREWS IN USAF AIRCRAFT INCLUDES PERIOD OF LANGUAGE TRAINING AND INDOCTRINATION AT LACKLAND AIR FORCE BASE; HOWEVER, MOROCCAN CHIEF OF AIR FORCE HAS INSISTED THAT AIRCREWS COMPLETE ENGLISH LANGUAGE TRAINING PRIOR DEPARTING MOROCCO.

2. C-130H SPARES AND SUPPORT. LOCKHEED IS LOGICAL AGENT TO SUPPLY ENTIRE INITIAL SPARE PARTS AND GROUND SUPPORT FOR LOCKHEED HERCULES MODEL C-130H FOR FOLLOWING REASONS:

(A) LOCKHEED IN BEST POSITION TO KNOW WHAT SPARES AND SUPPORT REQUIRED FOR THIS MODEL AIRCRAFT AND THEREFORE, CAN ASSURE ADEQUATE SUPPORT FOR SMOOTH TRANSITION INTO CONFIDENTIAL

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MOROCCAN AIR FORCE INVENTORY.

(B) MOROCCAN AGREEMENT TO LOCKHEED CONTRACT WILL MAKE IT POSSIBLE TO ACQUIRE EXPERIENCE NECESSARY TO DETERMINE COMMONALITY OF MOROCCAN C-130H SPARES WITH DOD INVENTORY. ONCE OPERATIONS ARE SUCCESSFULLY LAUNCHED, DOD WOULD BE WILLING TO CONSIDER GOVERNMENT-TO-GOVERNMENT CONTRACT FOR ITEMS IN USAF INVENTORY. C-130H IS SCHEDULED FOR DOD INVENTORY IN CY 1974.

(C) WE BELIEVE THAT IF MOROCCANS FULLY UNDERSTAND PROBLEMS IN OBTAINING ADEQUATE INITIAL SUPPLY LEVELS ON SCHEDULE, THEY WOULD FIND TOTAL LOCKHEED CONTRACT MORE ACCEPTABLE. FMS COULD BE CONSIDERED FOR FOLLOW-ON SUPPORT

FOR ITEMS IN USAF INVENTORY.

(D) REASONS FOR MOROCCAN REJECTION OF LOCKHEED CONTRACT FOR TOTAL SPARES AND SUPPORT PACKAGE NOT CLEAR. IF THEY ARE BASING DECISIONS ON COMPARISON OF LOCKHEED, OTHER VENDORS AND DOD PRICES, THEY MAY NOT BE COMPARABLE BASED ON INCONCLUSIVE INFORMATION. PRICES MAY NOT BE COMPARABLE BECAUSE OF FAILURE TO INCLUDE ESCALATION FACTORS, PACKING, CRATING, HANDLING CHARGES, ADMINISTRATIVE COSTS AND PRICE LISTS MAY NOT REFLECT CURRENT PRICES.

(E) WITHOUT MORE SPECIFICS, IT IS DIFFICULT TO ESTIMATE TO WHAT EXTENT MOROCCAN OFFICIALS INTEND TO CONTRACT WITH VENDORS. IF THEY INTEND TO PROCURE ANY SIGNIFICANT SUPPORT FROM INDIVIDUAL VENDORS, NUMBER OF CONTRACTS COULD GO AS HIGH AS 100 OR MORE AND THIS SEEMS MONUMENTAL TASK FOR MOROCCANS TO ACCOMPLISH. WE WOULD URGE AS STRONGLY AS POSSIBLE THAT MOROCCANS DO NOT FALL INTO THIS TRAP IN ATTEMPTING TO SAVE MONEY.

3. TECHNICAL ASSISTANCE FIELD TEAM (TAFT). OUR VIEW IS THAT LOCKHEED IS APPROPRIATE SOURCE FOR TECHNICAL ASSISTANCE FOR FOLLOWING REASONS:

(A) C-130H CONTRACT IS A COMMERCIAL SALE BETWEEN MOROCCO AND LOCKHEED. CONSISTENT WITH SALE OF COMMERCIAL AIRCRAFT, TECHNICAL ASSISTANCE SHOULD ALSO COME FROM THE CONFIDENTIAL

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SELLER.

(B) WHILE INITIAL STATED REQUIREMENT OF TAFT IS TWO YEARS, F-5 EXPERIENCE INDICATES THAT C-130 REQUIREMENT COULD EXTEND INDEFINITELY. THIS MEANS THAT U.S. MILITARY PRESENCE IN MOROCCO WOULD BE INCREASED BY SIX, PLUS DEPENDENTS, UNLESS PRESENT MANNING IN OTHER UNITS REDUCED.

(C) WE BELIEVE THAT MOROCCANS WOULD BE BETTER MOTIVATED TOWARD SELF-SUFFICIENCY IN SUPPORTING THE C-130 PROGRAM IF THEY CONTRACTED FOR LOCKHEED ASSISTANCE. DOD ASSISTANCE COULD THEN POSSIBLY BE PROVIDED, IF NECESSARY, THROUGH MTT FMS ON SHORT TERM TDY BASIS.

4. ENGLISH LANGUAGE TRAINING. IN VIEW OF MOROCCAN AIR FORCE COMMANDER'S POSITION, THIS IS EXPEDIENT AREA TO MAKE CONCESSION AS LONG AS AIRCREWS MEET ENGLISH LANGUAGE LEVEL OF ECL 80 PRIOR TO DEPARTING MOROCCO. THEY SHOULD UNDERSTAND, HOWEVER, THAT THEY WILL BE TESTED ON ARRIVAL IN THE UNITED STATES. IF THEY MEET EXPECTED STANDARDS, THE LENGTH OF THE COURSE AT LACKLAND WILL BE FIVE WEEKS. WE WOULD ALSO SUGGEST THAT STUDY OF TECHNICAL TERMINOLOGY PRIOR TO DEPARTING MOROCCO WOULD BE BENEFICIAL. FYI: USAF

ADVISES THAT TO DATE REQUEST FOR WAIVER OF INSTRUMENT FLYING PREREQUISITE NOT RECEIVED (REF A, PARA 6). END FYI

5. FYI: GOM HAS NOT, AS YET, MADE INQUIRIES DIRECTLY TO THE DEPARTMENT BUT LTC TERHZAZ DID MAKE COURTESY CALL ON DIRECTOR, AFRICA REGION, OASD/ISA ON 16 AUGUST AND WITH USAF FOREIGN MILITARY SALES OFFICE ON 30 AUGUST, DURING WHICH SUBJECT OF C-130H SPARES AND SUPPORT PACKAGE WAS RAISED. LTC TERHZAZ STATED THAT DESIRE FOR VENDORS AND GOVERNMENT-TO-GOVERNMENT CONTRACT BASED ON IMPRESSION THAT LOCKHEED PRICES 30 PER CENT HIGHER THAN DOD PRICES AND 15 PER CENT HIGHER THAN INDIVIDUAL VENDORS, WHICH LEADS US TO BELIEVE THEY MAY BE ARRIVING AT CONCLUSIONS BASED ON I 73 STATE 174329

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6. IN SUMMARY, WE BELIEVE THAT DOD PROVISION OF ITEMS AND CONFIDENTIAL

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SERVICES IN SUPPORT OF C-130H PROGRAM SHOULD BE HELD TO MINIMUM. WOULD APPRECIATE EMBASSY VIEWS AND SUGGESTIONS CONCERNING RESOLUTION OF THESE PROGRAMS TO SATISFACTION OF BOTH USG AND GOM. ROGERS

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<< END OF DOCUMENT >>

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